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9

10 **UNITED STATES DISTRICT COURT**
11 **NORTHERN DISTRICT OF CALIFORNIA**
12 **SAN FRANCISCO DIVISION**

13 CAROLINA BERNAL STRIFLING and
14 WILLOW WREN TURKAL, on behalf of
15 themselves and all others similarly situated,

16 Plaintiffs,

17 v.
18 TWITTER, INC.

19 Defendant

20 Case No. 4:22-cv-07739-JST

21

22 **PLAINTIFFS' OPPOSITION TO**
TWITTER'S MOTION TO DISMISS THE
SECOND AMENDED COMPLAINT

23 Date: March 21, 2024
24 Time: 2:00 PM, PST
25 Judge: Hon. Jon S. Tigar

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1 **I. INTRODUCTION**

2 This case was brought by Plaintiffs Carolina Strifling and Willow Wren Turkal on behalf
 3 of female Twitter employees who were laid off in the wake of the purchase of the company by
 4 multi-billionaire Elon Musk. See Class Action Complaint (Dkt. 1). Plaintiffs allege that Twitter
 5 has engaged in unlawful discrimination on the basis of sex in violation of Title VII of the Civil
 6 Rights Act of 1964 (“Title VII”), 42 U.S.C. § 2000e, *et seq.*, and (for employees who worked in
 7 California) the California Fair Employment and Housing Act (“FEHA”), Cal. Gov. Code §
 8 12900, *et seq.*¹

9 In its Motion to Dismiss the Second Amended Complaint (Dkt. 64), Twitter once again
 10 argues that the Court should dismiss Plaintiffs’ discrimination claims because Plaintiffs failed to
 11 exhaust their administrative remedies by declining to wait for the Equal Employment
 12 Opportunity Commission (“EEOC”) and/or the California Civil Rights Division (“CRD”) to
 13 issue a notice of right to sue before filing their individual and class claims in court. This
 14 argument should be rejected outright. Courts have universally acknowledged that a plaintiff who
 15 has failed to exhaust his or her administrative remedies prior to filing suit may cure by via
 16 amendment or refiling after receipt of a right-to-sue letter. There is no question that this is
 17 standard practice in Title VII claims. See, e.g., Diem v. City and County of San Francisco, 686 F.
 18 Supp. 806, 810 (N.D. Cal. 1988) (“Issuance of a right to sue letter subsequent to filing of a Title
 19 VII lawsuit and before trial cures any such procedural defects, unless defendants show that
 20 premature filing of the case precluded the administrative agency from performing its functions or
 21 prejudiced defendants.”) (internal citation omitted). It is admittedly less clear whether a plaintiff
 22 who has failed to administratively exhaust a FEHA claim before filing a complaint may cure
 23 with a subsequent receipt of notice of right to sue because California state and federal courts are
 24 split on whether administrative exhaustion is a jurisdictional or procedural prerequisite for FEHA

25
 26
 27 ¹ As Twitter notes, Plaintiff Strifling worked for Twitter in Florida. (SAC ¶ 6, Dkt. 61.) As
 28 such, the FEHA claim is brought by Plaintiff Turkal, who worked in California. (SAC ¶ 7, Dkt.
 61.)

1 claims. However, given this uncertainty, the Court should not simply dismiss the FEHA claims
 2 for failure to exhaust prior to filing the Complaint.

3 Twitter also argues that Plaintiffs have failed to state a plausible claim for sex
 4 discrimination under either a disparate treatment or disparate impact theory. Specifically, Twitter
 5 contends that Plaintiffs fail to state a claim for disparate treatment under the McDonnell Douglas
 6 Corp. v. Green, 411 U.S. 792 (1973), framework for numerous reasons, including because they
 7 have not adequately alleged that they were performing their jobs satisfactorily, that male
 8 comparators were not laid off, or that Elon Musk's disparaging comments and actions were
 9 sufficiently connected to the layoffs that disproportionately impacted women. Twitter also argues
 10 that Plaintiffs have not met their burden of pleading disparate treatment because they have not
 11 alleged a pattern or practice of discrimination under the International Broth. of Teamsters v.
 12 United States, 431 U.S. 324 (1977), framework, even though there is no requirement that
 13 Plaintiffs do so. Finally, Twitter contends that Plaintiffs' disparate impact claims fail due to
 14 alleged inconsistencies in Plaintiffs' statistical data and because Plaintiffs have not adequately
 15 alleged causation. These arguments are without merit.

16 As discussed at length below, Plaintiffs have provided extensive detail plausibly alleging
 17 sex discrimination in Twitter's mass layoffs, that amply satisfy the pleading requirements of a
 18 disparate treatment claim, including allegations of significant statistical disparities by sex of
 19 Twitter's layoffs, undertaken by an expert economist and statistician. Plaintiffs have bolstered
 20 their allegations by citing public statements by Musk, which evidence his discriminatory animus
 21 toward women in the workplace and which color the actions taken by Twitter when it laid off a
 22 significantly higher proportion of women than it did men. These allegations easily suffice to state
 23 a claim of disparate treatment. At this stage, Plaintiffs are required only to plead sufficient facts
 24 to raise an "inference of unlawful discrimination," which they have. Lyons v. England, 307 F.3d
 25 1092, 1112 (9th Cir. 2002). The question of what evidentiary framework they will ultimately
 26 utilize to prove their claim – the pattern or practice framework set forth in Teamsters or the
 27 burden-shifting framework set forth in McDonnell Douglas – is a question for a later date.

Likewise, Plaintiffs have met all the requirements for pleading a *prima facie* disparate impact claim. Specifically, they have identified a facially neutral employment practice – a mass layoff directed by Musk and a small group of managers in whom he had vested significant discretion – that had a significantly disproportionate impact on women. Lopez v. Pacific Maritime Association, 2009 WL 10680881, at *5 (C.D. Cal. April 3, 2009). Contrary to Twitter’s insistence, these allegations are sufficient to plausibly allege a disparate impact claim. See, e.g., Zeman v. Twitter, Inc., 2023 WL 5599609, at *6 (N.D. Cal. Aug. 29, 2023) (allegations that Twitter had a policy of delegating employment decisions to subjective discretion of managers and that such policy had a disparate impact on women in the context of conducting a RIF, were “enough to survive the [sic] at the pleadings stage”); Gamble v. Kaiser Foundation Health Plan, Inc., 348 F. Supp. 3d 1003, 1023 (N.D. Cal. 2018) (finding allegations of subjective policy for making various employment decisions, including hiring, compensation, promotions, and discipline to be sufficient for disparate impact race discrimination claim).

Finally, Twitter argues that Plaintiffs have not plausibly alleged standing to bring discrimination claims on behalf of themselves or other class members and that the class action allegations should be stricken. This argument is premature and unsupported by law. These arguments should likewise be rejected. The notion that Plaintiffs, who have clearly alleged that they were discharged in November 2022, when Musk began laying off Twitter employees en masse, have not adequately alleged that they were subject to a discriminatory layoff makes no sense. Further, Twitter’s attempt to limit the scope of Plaintiffs’ class claims at the motion to dismiss stage is premature. Courts in the Ninth Circuit have taken an “overwhelmingly negative” view of motions challenging the sufficiency of class allegations at the Rule 12 stage. King v. National General Insurance Co., 2021 WL 2400899, at *15 (N.D. Cal. June 11, 2021). As the Ninth Circuit has explained, “the better and more advisable practice for a District Court to follow is to afford the litigants an opportunity to present evidence as to whether a class action [is] maintainable.” Vinole v. Countrywide Home Loan, Inc., 571 F.3d 935, 942 (9th Cir. 2009) (internal quotation omitted). Thus, courts only dismiss or strike class action allegations at the

1 Rule 12 stage where they are “convinced that any questions of law are clear and not in dispute,
 2 and that under no set of circumstances could the claim or defense succeed.” Ogola v. Chevron
 3 Corp., 2014 WL 4145408, at *2 (N.D. Cal. Aug. 21, 2014). Such is not the case here. Plaintiffs
 4 have plausibly alleged that Twitter is liable to its female employees who were laid off on a
 5 classwide basis, and Twitter cannot misuse Rule 12 to launch a preemptive effort to defeat class
 6 certification.

7 **II. PROCEDURAL AND FACTUAL BACKGROUND**

8 Plaintiffs filed this class action lawsuit on December 7, 2022, asserting class claims for
 9 discrimination on the basis of sex in violation of Title VII and, for employees who worked in
 10 California, FEHA. (Compl., Counts I-II, Dkt. 1.) Plaintiffs each filed an administrative charge of
 11 sex discrimination under Title VII with the EEOC and under the FEHA with the CRD on
 12 December 7, 2022 and received right to sue letters on February 22, 2023. (SAC ¶¶ 38-39, Dkt.
 13 61; Dkts. 27.01-02, 30.)

14 On May 8, 2023, the Court granted Twitter’s Motion to Dismiss the Class Action
 15 Complaint (the “Complaint”) with leave to amend. (Dkt. 38 at 16.) Plaintiffs then filed a First
 16 Amended Complaint (“FAC”), adding a new plaintiff as well as individual and class age
 17 discrimination claims under the Title VII and FEHA, on May 26, 2023. (Dkt. 41.) On January 4,
 18 2024, the Court granted Twitter’s Motion to Strike the new plaintiff, the age discrimination
 19 claims, and the allegations corresponding to those claims. (Dkt. 57 at 5.) Plaintiffs filed their
 20 Second Amended Complaint (“SAC”) on January 19, 2024. (Dkt. 61.)

22 As alleged in the SAC, Plaintiffs were employees of Twitter until they were laid off in
 23 November 2022. (SAC ¶¶ 6-7, Dkt. 61.) Plaintiff Carolina Bernal Strifling was a Senior Client
 24 Partner Lead at Twitter from June 2015 until November 2022, and her performance over the
 25 course of her tenure met the company’s expectations. (SAC ¶ 6, Dkt. 61.) Plaintiff Willow Wren
 26 Turkal was a Staff Site Reliability Engineer at Twitter from June 2021 until November 2022, and
 27 her performance over the course of her tenure met the company’s expectations. (SAC ¶ 7, Dkt.
 28 61.) Elon Musk purchased Twitter in late October 2022 and immediately began laying off more

1 than half of its workforce, including Plaintiffs. (SAC ¶¶ 2-3, 6-8, 16-17, Dkt. 61.) The decisions
 2 regarding which employees would be laid off were made under extremely hurried circumstances,
 3 and for thousands of employees, in a period just in a few days. (SAC ¶ 18, Dkt. 61.) In selecting
 4 employees for layoff, little attention (if any) was given to employees' job performance,
 5 qualifications, experience, and abilities. (SAC ¶ 18, Dkt. 61.) Most of the employees whom
 6 Twitter laid off were notified of their layoff on November 4, 2022. (SAC ¶ 19, Dkt. 61.)
 7 Plaintiffs have alleged that the layoff decisions were made quickly by a small group of managers
 8 under close supervision by Musk. (SAC ¶ 20, Dkt. 61.) Some of these managers were brought in
 9 from other companies owned by Musk (such as Tesla), who did not have much, if any,
 10 knowledge about Twitter's operations. (SAC ¶ 20, Dkt. 61.)

11 Plaintiffs allege that Twitter's mass layoff affected women significantly more than men.
 12 (SAC ¶¶ 21-33, Dkt. 61.) In the midst of the layoff, the media reported on widely circulated
 13 pictures of Twitter employees before and after the layoff, raising observations about the stark
 14 contrast in the number of women who appeared to be employed at the company before and after
 15 Musk's acquisition. (SAC ¶ 21, Dkt. 61.) Spreadsheets showing which Twitter employees in the
 16 United States were retained and which were laid off on November 4, 2022, reveal that Twitter
 17 laid off approximately 57% of its female employees, while only 47% of its male employees were
 18 laid off. (SAC ¶¶ 23-25, Dkt. 61.) Dr. Mark Killingsworth, a professor in the Department of
 19 Economics at Rutgers University, performed a chi square analysis on this data and determined
 20 that the odds that this disparity between women and men being laid off was due only to chance
 21 is .00000000000001 (or, put another way, the odds were about 9.977 out of 100 trillion). (SAC ¶
 22 27, Dkt. 61.)

24 Likewise, Plaintiffs allege that this disparity cannot be explained based on a justification
 25 that Musk intended to retain more employees in engineering-related roles. (SAC ¶ 28, Dkt. 61.)
 26 Twitter's spreadsheet showed that the sex-based disparity was even starker for engineers - 59%
 27 of females in engineering-related roles were laid off on November 4, 2022, compared to 45% of
 28 males. (SAC ¶ 29, Dkt. 61.) Dr. Killingsworth determined that this disparity was also

1 significantly significant and that the odds that this disparity being due only to chance
 2 was .00000000000001 (or, put another way, 1.103 chances out of 100 trillion). (SAC ¶ 30, Dkt.
 3 61.) Similarly, Plaintiffs allege that there is also a great disparity in the layoff rates between
 4 women and men in non-engineering roles. (SAC ¶ 31, Dkt. 61.) The spreadsheet showing the
 5 layoffs reveals that 56% of females in non-engineering-related roles were laid off on November
 6 4, 2022, while only 49% of males in non-engineering-related roles were laid off. (SAC ¶ 31, Dkt.
 7 61.) According to Dr. Killingsworth, the odds that this disparity was due only to chance
 8 was .00001 (or, put another way, 2.778 chances out of 100 thousand). (SAC ¶ 31, Dkt. 61.)

9 Plaintiffs have alleged further that Twitter's discriminatory conduct in the layoffs is
 10 unsurprising in light of the sexist, demeaning, and hostile comments that Elon Musk has made
 11 against women, and that Musk's discriminatory animus is imputed to Twitter as the company's
 12 owner and CEO. (SAC ¶ 34, Dkt. 61.) For example, it was widely publicized that Musk joked
 13 about naming a school using the acronym "TITS"; he also joked about women's breasts on
 14 Twitter, tweeted "Testosterone rocks ng", and made clear his belief that it was more important
 15 that women have a lot of babies rather than pursuing careers. (SAC ¶¶ 35-37, Dkt. 61.)

17 III. ARGUMENT

18 A. Legal Standard for Motion to Dismiss Under Rule 12(b)(6)

19 "Federal Rule of Civil Procedure 8(a)(2) requires only a short and plain statement of the
 20 claim showing that the pleader is entitled to relief, in order to give the defendant fair notice of
 21 what the ... claim is and the grounds upon which it rests." Bell Atl. Corp. v. Twombly, 550 U.S.
 22 544, 545 (2007) (internal citations omitted); see also Fed R. Civ. P. 8(a)(2) ("Specific facts are
 23 not necessary; the statement need only give the defendant fair notice of what the claims is and
 24 the grounds upon which it rests."). Thus, Plaintiff need only "state a claim to relief that is
 25 plausible on its face" in order to survive a motion to dismiss." Twombly, 550 U.S. at 555. "A
 26 claim that is facially plausible when there are sufficient factual allegations to draw a reasonable
 27 inference that the defendants liable for the misconduct alleged." Morales v. Laborers' Union 304,
 28 2012 U.S. Dist. LEXIS 2234, *3 (N.D. Cal. Jan. 9, 2012).

Courts follow “a two-step process for determining whether a motion to dismiss should be granted.” Sablan v. A.B. Won Pat Int’l Airport Auth., Guam, 2010 WL 5148202, at *2 (D. Guam Dec. 9, 2010). At the first step, the court parses out legal conclusions from factual statements. Id. (quoting Ashcroft v. Iqbal, 556 U.S. 662, 664 (2009)). “[T]he second step is to take any remaining well-pleaded factual allegations, ‘assume their veracity and then determine whether they plausibly give rise to an entitlement to relief.’” Id. (quoting Iqbal, 556 U.S. at 664)). At the motion to dismiss stage, the court must assume “that all the allegations in the complaint are true (even if doubtful in fact).” Twombly, 550 U.S. at 555. “[I]t would be improper to dismiss a complaint ‘for failing to allege certain additional facts that [Plaintiff] would need at the trial stage to support his claim in the absence of direct evidence of discrimination.’” O’Donnell v. U.S. Bancorp Equip. Fin., Inc., 2010 WL 2198203, at *3 (N.D. Cal. May 28, 2010) (quoting Twombly, 550 U.S. at 569-70). Rather, “[d]ismissal is proper only where there is no cognizable legal theory or an absence of sufficient facts alleged to support a cognizable legal theory.” Navarro v. Block, 250 F.3d 729, 732 (9th Cir. 2001).

B. Plaintiffs Have Exhausted Their Administrative Requirements Under Title VII and FEHA

1. Plaintiffs Adequately Pled Exhaustion

Twitter begins its attack on Plaintiffs’ SAC by inventing a new pleading standard for Plaintiffs alleging that they have fulfilled Title VII and/or FEHA’s charge filing requirements. According to Twitter, Plaintiffs have failed to meet this pleading standard because the SAC alleges only that they filed administrative charges of discrimination under Title VII and FEHA with the appropriate administrative agencies and does not “attach their charges, or detail whom Plaintiffs filed their charges against, the allegations in the charges, the filing or right-to-sue dates, or that the charges and lawsuit were filed within the statutorily prescribed time periods.” (Dkt. 64 at 10.)

Putting aside the fact that it is obvious based on the SAC that Plaintiffs have brought charges alleging sex discrimination against Twitter under Title VII and FEHA, and that their

1 charges and right-to-sue letters (which list all relevant dates) have already been filed with the
 2 Court, Twitter's cited authorities do not support its argument that Plaintiffs bear so great a
 3 burden. In Kimber v. Del Toro, the pro se plaintiff failed to make *any* allegations of
 4 administrative exhaustion beyond "a general reference to the administrative process" in his third
 5 amended complaint. 2024 WL 171386, at *5 (S.D. Cal. Jan. 16, 2024) ("Here, Plaintiff spelled
 6 out allegations of administrative exhaustion and attached an EEOC decision regarding this matter
 7 in his Reply to Defendant's Reply. ... However, Plaintiff failed to include the detailed
 8 allegations or any documentation of this exhaustion in his Third Amended Complaint.").
 9 Similarly, in Hallmon v. Stanislaus County Human Resource Dept., the first amended complaint
 10 "neither allege[d] that plaintiff has exhausted her administrative remedies nor has attached to it
 11 plaintiff's right-to-sue letter." 2022 WL 1204705, at *4 (E.D. Cal. Apr. 22, 2022).² Finally, in
 12 Sanders-Hollis v. Health and Human Services Agency, the first amended complaint was so
 13 "devoid of factual allegations that plaintiff did in fact exhaust her administrative remedies" that it
 14 apparently failed to even state that the plaintiff filed an administrative charge. 2020 WL 3642563,
 15 at *1 (E.D. Cal. July 6, 2020). By contrast, here Plaintiffs have clearly alleged that they each
 16 independently exhausted their administrative remedies by filing charges with the appropriate
 17 administrative agencies and receiving right-to-sue letters from the same. These allegations
 18 should suffice to put the Court and Twitter on notice that Plaintiffs have fulfilled the charge
 19 filing requirements.³ See, e.g., Douglass-Woodruff v. Nevada, ex rel. its Dept. of Mental/Health,

21 ² To the extent the Court agrees with Kimber and Hallmon that it cannot reference
 22 Plaintiffs' earlier-filed charges and right-to-sue letters, which, as Twitter itself acknowledges,
 23 this Court has already taken judicial notice of (Dkt. 64 at 10, 11 n.3), Plaintiffs submit that
 24 nothing in those cases suggest that a plaintiff *must* attach a charge and/or right-to-sue letter to the
 25 complaint in order to satisfactorily plead the administrative exhaustion requirement. In fact,
 26 Hallmon clarifies that it is not necessary to attach the underlying administrative charge. See 2022
 WL 1204705 at *5 n.6 ("Attaching the underlying administrative charge is not required to
 sufficiently plead exhaustion of administrative remedies, as cases cited by defendant in their
 motion demonstrate.") (internal citations omitted).

27 ³ If the Court disagrees and finds that Plaintiffs have failed to adequately plead
 28 administrative exhaustion, it should grant Plaintiffs leave to amend given the ease with which

1 23 F. App'x. 758, 759 (9th Cir. 2001) (noting that plaintiff's "pleading could be saved by an
 2 amendment that alleges that she exhausted her administrative remedies with the EEOC" where
 3 she failed to allege *at all* that she complied with Title VII's charge filing requirement and
 4 obtained a right-to-sue letter).

5 **2. Plaintiffs Have Cured Any Failure to Exhaust Prior to Commencing
 6 Suit**

7 The heart of Twitter's administrative exhaustion argument is that Plaintiffs' receipt of
 8 right-to-sue letters prior to filing the SAC does not cure their failure to exhaust prior to filing the
 9 Complaint.⁴ With respect to Plaintiffs' Title VII claims, Twitter contends that, although "Title
 10 VII's administrative exhaustion requirement is procedural, rather than jurisdictional," the Court
 11 should nonetheless exercise its discretion to dismiss Plaintiffs' Title VII claims because doing so
 12 would "give meaning" to Title VII's administrative exhaustion requirement.

13 This is not a serious argument. As Twitter is forced to acknowledge, the standard practice
 14 when a plaintiff fails to administratively exhaust prior to filing the initial complaint is to permit
 15 the plaintiff to cure via amendment or refile after receipt of the right-to-sue letter. See Diem,
 16 686 F. Supp. at 810 ("Issuance of a right to sue letter subsequent to filing of a Title VII lawsuit
 17 and before trial cures any such procedural defects, unless defendants show that premature filing
 18 of the case precluded the administrative agency from performing its functions or prejudiced
 19 defendants.") (citing Wrighten v. Metropolitan Hospitals, Inc., 726 F.2d 1346, 1351 (9th Cir.
 20

21 those defects can be cured. See Sanders-Hollis, 2020 WL 3642563 at *2 ("Despite the first
 22 amended complaint's lack of detail, plaintiff's opposition indicates she can cure the ills described
 23 above. See Opp'n at 5 ('Plaintiff can easily plead these facts, parties, individuals, the contents
 24 and dates of the DFEH/EEOC charges and subsequent events, the contents of dates of the
 DFEH/EEOC right to sue letters, and any other factual detail required.'). Accordingly, plaintiff is
 granted one final opportunity to amend.'").

25 ⁴ Twitter's motion to dismiss erroneously states that Plaintiffs "filed their charges on
 26 February 22, 2023, nearly three months after filing the original Complaint on December 7,
 27 2022." (Dkt. 64 at 20.) In fact, Plaintiffs filed their charges on December 7, 2022, shortly before
 28 they filed the original Complaint, and received notices of right to sue on February 22, 2023.
 (Dkts. 27.01-02, 30.)

1 1984)); see also Jensen v. Knowles, 621 F. Supp. 2d 921 (E.D. Cal. 2008) (“If a court finds that a
 2 plaintiff has failed to exhaust [nonjudicial remedies], ‘the proper remedy is dismissal of the
 3 claim without prejudice.’”) (quoting Wyatt v. Terhune, 315 F.3d 1108, 1119 (9th Cir. 2003));
 4 Wilburn v. Dial Corp., 724 F. Supp. 530, 536 (W.D. Tenn. 1989) (“[W]here a Title VII plaintiff
 5 files his action first and then subsequently receives a right to sue notice while that action is
 6 pending, the requirement of a right to sue letter is satisfied.”) (citing Williams v. Washington
 7 Metro. Area Transit Auth., 721 F.2d 1412, 1418 n.12 (D.C. Cir. 1983); Galvan v. Bexar Cty.,
 8 785 F.2d 1298, 1305-06 (5th Cir. 1986)); Santiago-Rodriguez v. Puerto Rico, 546 F. Supp. 3d
 9 155, 161-62 (D.P.R. 2021) (granting plaintiff’s motion to amend complaint after initially failing
 10 to exhaust administrative remedies) (citing Sanchez-Velazquez v. Autonomous Municipality of
 11 Carolina, 2012 WL 6552789, *4 (D.P.R. Dec. 14, 2012) (denying defendant’s motion to dismiss
 12 plaintiff’s Title VII claim for failure to exhaust administrative requirement where “the filing of
 13 the Third Amended Complaint after having received the right-to-sue letter from the U.S.
 14 Department of Justice cured any defect that the first and second amended complaint may have
 15 had”). Whether the plaintiff filed the charge prior to or after the initial complaint makes no
 16 difference, and Twitter’s irrelevant citation to Berndt v. Cal Dep’t of Corr., 2012 WL 1712350,
 17 at *2 (N.D. Cal. May 15, 2012), does not suggest anything to the contrary. The “critical
 18 distinction” that the Court acknowledged in Berndt was that the plaintiffs filed their EEOC
 19 charges “more than eight years after the filing of the original complaint” following briefing and
 20 argument on their motion for certification of a Rule 23(b)(2) class. Id. at *1-2. That case is
 21 distinguishable on its face.

23 So, too, are Tolbert v. U.S., 916 F.2d 245 (5th Cir. 1990) and Rivera v. U.S. Postal Serv.,
 24 830 F.2d 1037 (9th Cir. 1987). Both of those cases involved a plaintiff’s failure to wait out the
 25 EEOC’s internal *appeal* process before filing suit in court, and thus bear no resemblance to the
 26 procedural posture of this case. See Tolbert, 916 F.2d at 248 (“The question is whether, having
 27 chosen to pursue administrative review of the Postal Service’s decision, Tolbert must exhaust
 28 that remedy, or whether she can abandon it in mid-course, and pursue a civil action instead.”)

1 Rivera, 830 F.2d at 1038 (“The view has been taken that once a party appeals to a statutory
 2 agency, board, or commission, the appeal must be ‘exhausted.’ To withdraw is to abandon one’s
 3 claim, to fail to exhaust one’s remedies.”).

4 Twitter also contends Plaintiffs’ FEHA claims *must* be dismissed because administrative
 5 exhaustion under FEHA is a jurisdictional prerequisite that cannot be cured by a subsequent
 6 filing of a charge or receipt of right-to-sue letter. But many California state appellate courts have
 7 held that FEHA’s administrative exhaustion requirement is “jurisdictional” in the sense only that
 8 a court’s failure to apply the rule is judicial error and can be corrected by issuance of a writ of
 9 prohibition[,]” and does not implicate the court’s fundamental subject matter jurisdiction. Kim v.
 10 Konad USA Distribution, Inc., 226 Cal. App. 4th 1336, 1347 (2014) (“[T]he administrative
 11 exhaustion requirement does not implicate the court’s subject matter jurisdiction.”); see also
 12 Holland v. Union Pac. RR Co., 154 Cal. App. 4th 940, 946 (2007) (Holding, in FEHA case, that
 13 “[t]he exhaustion of an administrative remedy is a *procedural prerequisite* to an action at law,
 14 and the failure to exhaust it does not divest a trial court of *subject matter jurisdictionGrant v.
 15 Comp USA, Inc., 109 Cal. App. 4th 637, 644–45 (2003) (acknowledging split between federal
 16 and state courts in California as to “whether the failure to exhaust FEHA or EEOC … remedies
 17 is truly jurisdictional in the sense of depriving a trial court of fundamental or subject matter
 18 jurisdiction, or whether it should be viewed merely in the nature of a condition precedent or an
 19 affirmative defense that can be waived if it is not asserted by the defendant”) (internal citations
 20 omitted); Keiffer v. Bechtel Corp., 65 Cal. App. 4th 893, 897–30 (1998) (“[D]escribing FEHA’s
 21 administrative requirements as ‘jurisdictional’ does not resolve the question of whether those
 22 requirements implicate the trial court’s fundamental, subject matter jurisdiction.”); Sacramento
 23 County Sheriffs’ Assn. v. County of Sacramento, 220 Cal. App. 3d 280, 286 (1990) (“It may
 24 well be true that the exhaustion doctrine does not implicate fundamental, subject matter
 25 jurisdiction and is rather a procedural prerequisite.”).*

26 Several federal courts have likewise held that FEHA’s exhaustion requirement is not a
 27 jurisdictional prerequisite. See Allen v. INC Research, 2018 WL 11351568, at *3 (C.D. Cal. Nov.
 28

29, 2018) (“Defendant has not demonstrated that the exhaustion requirements of FEHA, the ADA or Title VII are *jurisdictional* in the sense that they deprive the Court of *subject matter jurisdiction.*”) (citing League of United Latin Am. Citizens v. Wheeler, 899 F.3d 814, 821-22 (9th Cir. 2018) (“[T]hreshold requirements claimants must complete, or exhaust, before filing a lawsuit’ are typically ‘treated as nonjurisdictional.’”) (citations omitted)); Greenly v. Sara Lee Corp., 2006 WL 3716769, at *8 (E.D. Cal. Dec. 15, 2006) (“The Supreme Court has firmly established, however, that the requirement of a ‘right-to-sue’ letter is not a jurisdictional prerequisite, but merely a condition precedent that is subject to waiver, estoppel, and equitable tolling.”) (internal citations omitted). As the court in Brinker v. Axos Bank noted, the Ninth Circuit has yet to definitively weigh in on whether administrative exhaustion of a FEHA claim is jurisdictional or procedural. 2023 WL 4535529, at *12 (S.D. Cal. July 13, 2023) (“The Ninth Circuit has not spoken on this issue. It has, however, along with other circuits, suggested that a premature suit can be cured by a subsequent receipt of a right to sue letter—but at a minimum, only where the requirement is not jurisdictional, such as is the case with Title VII.”). Given the inconsistent state and federal authority on this issue, the Court should not simply dismiss Plaintiffs’ FEHA claim at this stage.

C. Plaintiffs Have Stated a Claim for Discrimination Under Title VII and FEHA

1. Plaintiffs Have Pledged Facts Sufficient to Support a Plausible Claim of Intentional Discrimination

The Ninth Circuit has held that to establish a case of disparate treatment, “a plaintiff must provide evidence that ‘give[s] rise to an inference of unlawful discrimination.’” Lyons, 307 F.3d at 1112 (internal citations omitted). A plaintiff may establish disparate treatment either through direct evidence that a workplace policy, practice, or decision relies expressly on a protected characteristic, see McGinest v. GTE Service Corp., 360 F.3d 1103, 1121-22 (9th Cir. 2004), or “through circumstantial evidence, following the burden-shifting framework established in McDonnell Douglas Corp. v. Green, 411 U.S. 792 (1973),” Lyons, 307 F.3d at 1112. A plaintiff establishes a *prima facie* case of disparate treatment under McDonnell Douglas by showing that:

1 “(1) she belongs to a protected class, (2) she was performing according to her employer’s
 2 legitimate expectations, (3) she suffered an adverse employment action, and (4) other employees
 3 with qualifications similar to her own were treated more favorably.” Best v. California Dep’t of
 4 Corr., 21 F. App’x. 553, 558 (9th Cir. 2001). The same standard applies to sex discrimination
 5 claims arising under the FEHA. See, e.g., Debro v. Contra Costa Cnty. Coll. Dist., 2021 WL
 6 5585592, at *3 (N.D. Cal. Nov. 30, 2021); Lelain v. City & Cnty. of San Francisco, 576 F.
 7 Supp. 2d 1079, 1094 (N.D. Cal. 2008) (“The McDonnell Douglas burden-shifting framework is
 8 also applicable to claims of discrimination pursuant to California law under FEHA.”).

9 To state a disparate treatment claim, a plaintiff is only required to plead enough facts to
 10 plausibly allege that “an employer has treated [her] less favorably than others because of a
 11 protected trait.” Wood v. City of San Diego, 678 F.3d 1075, 1081 (9th Cir. 2012). A plaintiff
 12 “need not plead a McDonnell Douglas *prima facie* case . . . to survive a motion to dismiss.”
 13 Haney v. United Airlines, Inc., 2016 WL 80554, at *3 (N.D. Cal. Jan. 7, 2016). All that is
 14 required are factual allegations sufficient to show that the plaintiff’s legal claims “have
 15 substantive plausibility.” Id. However, “even though [a plaintiff] does not need to establish
 16 *prima facie* cases for his or her claims at [the pleading stage], the court will look to the required
 17 elements to determine whether the facts that are alleged state plausible claims for relief.”
 18 Lindsey v. Claremont Middle Sch., 2012 WL 5988548, at *2 n.3 (N.D. Cal. Nov. 29, 2012).
 19 “[W]here a plaintiff pleads a plausible *prima facie* case of discrimination, the plaintiff’s
 20 complaint will be sufficient to survive a motion to dismiss.” Sheppard v. David Evans & Assoc.,
 21 694 F.3d 1045, 1050 (9th Cir. 2012).

23 Here, Plaintiffs have pleaded all facts necessary to establish the four elements of a *prima*
 24 *facie* case of disparate treatment under Title VII and FEHA. First, Plaintiffs have alleged that
 25 they were discriminated against by Twitter on the basis of their sex, meaning that they as women
 26 were members of a protected class. (SAC ¶ 4, Dkt. 61.) Second, Plaintiffs have identified their
 27 former positions at Twitter and pleaded that their job performance met Twitter’s expectations
 28 throughout their employment. (SAC ¶¶ 6-7, Dkt. 61.) Third, Plaintiffs have alleged that they and

1 more than 1,200 other women (in both engineering-related roles like Plaintiff Turkal and in non-
 2 engineering-related roles like Plaintiff Strifling) suffered an adverse employment action in the
 3 form of a lay off from Twitter on or around November 4, 2022. (SAC ¶¶ 24-31, Dkt. 61.)

4 Plaintiffs have also presented supporting factual allegations that “raise a reasonable
 5 expectation that discovery will reveal evidence of illegal [conduct].” O’Donnell, 2010 WL
 6 2198203 at *3. They have alleged that Twitter’s initial round of layoffs was executed under
 7 hurried circumstances, with little (if any) attention paid to job performance, resulting in a
 8 disproportionate share of women being terminated. (SAC ¶¶ 18-32, Dkt. 61). Indeed, Plaintiffs
 9 set forth a statistical analysis based on a spreadsheet from Twitter tracking its layoffs; that
 10 analysis showed the layoffs impacted women at a highly disproportionate rate to men, a disparity
 11 that is extremely statistically significant. (SAC ¶¶ 22-32, Dkt. 61.) And they alleged that
 12 Twitter’s discriminatory treatment of female workers was not surprising considering Musk’s
 13 numerous sexist public comments, which evince his discriminatory animus and are imputed to
 14 the company he purchased and led. (SAC ¶¶ 34-37, Dkt. 61.). Plaintiffs have clearly “pledged
 15 enough facts to state a claim for relief that is plausible on its face.” Borja-Valdes v. City & Cnty.
 16 of San Francisco, 2015 WL 5522287, at *3 (N.D. Cal. Sept. 18, 2015).

18 Nevertheless, Twitter argues once again that Plaintiffs’ allegations do not suffice to meet
 19 the Rule 12(b)(6) pleading standard. Twitter contends that Plaintiffs have failed to allege they
 20 were performing their jobs satisfactorily and failed to allege facts indicating Twitter treated them
 21 and other female employees differently than they did male employees. As described above, these
 22 arguments are belied by the SAC, which contains such allegations. Twitter suggests that
 23 Plaintiffs’ allegations regarding their job performance are inadequate, but the Ninth Circuit has
 24 confirmed that a plaintiff need not present detailed allegations regarding job performance to state
 25 a *prima facie* discrimination claim in a complaint. Sheppard, 694 F.3d at 1049–50 (concluding
 26 that plaintiff’s “two-and-one-half page complaint, while brief, nonetheless satisfies Rule
 27 8(a)(2)’s pleading standard” and that plaintiff plausibly stated a claim of age discrimination
 28 under the ADEA where she “alleges that she was over forty and ‘received consistently good

1 performance reviews”’); see also Loza v. Intel Americas, Inc., 2020 WL 7625480, at *3 (N.D.
 2 Cal. Dec. 22, 2020) (denying motion to dismiss ADEA claim where plaintiff alleged he “was a
 3 hard-working employee who diligently performed and excelled” at his job); Hamm v. Nielsen,
 4 2019 WL 6499209, at *12 (C.D. Cal. July 30, 2019) (plaintiff “clearly pleaded” element of prima
 5 facie ADEA claim by alleging that “his job performance was always ‘outstanding’”); Haro v.
 6 Therm-X of California, Inc., 2015 WL 5121251, at *4 (N.D. Cal. Aug. 28, 2015) (plaintiff’s
 7 allegation that he “performed his job satisfactorily” sufficient to state prima facie discrimination
 8 claim even if allegation “is somewhat conclusory”). Indeed, Twitter’s argument that Plaintiffs’
 9 allegations that their “performance met the Company’s expectations” are too generic to meet the
 10 pleading standard is undercut by the cases that this Court’s cited in its previous order (Dkt. 38 at
 11 8). See Hilber v. International Lining Technology, 2012 WL 3542421, at *5 (N.D. Cal. July 24,
 12 2012) (plaintiff’s claim that he “was not told of any problems with his job performance” was
 13 sufficient to properly plead claim for disparate treatment); Williams v. Wolf, 2020 WL 1245369,
 14 at *10 (N.D. Cal. Mar. 16, 2020) (plaintiffs’ allegations “that her work performance was as good
 15 or better than that of her peers … supports a sufficient plausible inference” of discrimination).
 16

17 Twitter then points to other anecdotal evidence that might ultimately be relevant to
 18 proving the claims, including demographic and professional information about male employees
 19 who were *not* laid off and the managers who made the RIF selections, but these arguments
 20 “disregard[] the proce[]dural posture of the case: plaintiffs need not prove every assertion to
 21 bring suit or to survive a Rule 12(b)(6) motion to dismiss.” Mi Pueblo San Jose, Inc. v. City of
 22 Oakland, 2006 WL 2850016, at *4 (N.D. Cal. Oct. 4, 2006). Indeed, while Twitter faults
 23 Plaintiffs for purportedly failing to provide sufficiently detailed descriptions of similarly situated
 24 male employees who were not laid off, courts in this Circuit have made clear that this kind of
 25 factual detail is unnecessary at this stage. See, e.g., Marziano v. Cty. of Marin, 2010 WL
 26 3895528, at *9 (N.D. Cal. Oct. 4, 2010) (confirming that “a general statement that similarly
 27 situated employees were treated more favorably . . . with respect to a specific employment
 28 action” is enough to survive a motion to dismiss); Cooper v. Cate, 2011 WL 5554321, at *11

(E.D. Cal. Nov. 15, 2011) (denying a motion to dismiss in an age discrimination case where plaintiff alleged only that the defendant “treated employees with [plaintiff’s] rank and classification who were substantially younger than she more favorably than it treated her, including but not limited to, not redirecting them to out of class positions”); Egbukichi v. Wells Fargo Bank, NA, 2017 WL 1199737, at *4 (D. Or. Mar. 29, 2017) (“The Court also rejects Defendant’s argument that Plaintiffs must specifically identify the purported similarly qualified white applicants at this stage of the litigation. Although potentially important at summary judgment or trial, the Court finds such specificity is not required in the complaint at the pleading stage.”).

Finally, Twitter asks this Court to disregard Musk’s discriminatory comments, arguing that these “tweets do not reasonably suggest that sex-based animus motivated Plaintiffs’ discharge or anyone else’s discharge in the November 4 RIF” and that Plaintiffs have not directly alleged “that it was Musk who discriminated against them or made discriminatory RIF selections.” (Dkt. 64 at 17.) But courts have recognized that “strongly held and repeatedly voiced wishes of the king, so to speak, likely became well known to those courtiers who might rid him of a bothersome underling.” Travers v. Flight Servs. & Sys., Inc., 737 F.3d 144, 147 (1st Cir. 2013) (reversing summary judgment on retaliation claim). As the new owner and CEO of Twitter, Musk “set[] the tone and mission for his subordinates, many of whom presumably consider it an important part of their jobs to figure out and deliver what the CEO wants.” Travers, 737 F.3d at 147. It is certainly plausible that Musk’s discriminatory animus influenced the hurried layoff decisions made by his subordinates operating under his direct supervision. Regardless, this allegation cannot be dismissed at the pleading stage: Musk’s alleged discriminatory animus, and the extent to which it influenced the November 4, 2022, RIF, are fact issues to be developed during discovery and resolved at summary judgment or trial. Id. at 148.

2. Plaintiffs Are Not Required to Plead a Pattern or Practice of Discrimination But, Regardless, They Have Adequately Pledged Such a Pattern

Twitter also argues that Plaintiffs’ disparate treatment claims fail because they did not allege that Twitter engaged in a “pattern or practice” or discrimination. Twitter is correct that “[c]lass action plaintiffs may bring a claim for disparate treatment by alleging that the employer’s conduct was part of a ‘pattern or practice’ of discriminatory treatment toward members of a protected class.” Buchanan v. Tata Consultancy Services, Ltd., 2017 WL 6611653, at *11 (N.D. Cal. Dec. 27, 2017) (quoting Teamsters, 431 U.S. at 325). However, there is no requirement that a plaintiff allege a pattern or practice to survive a motion to dismiss. Plaintiffs are not *required* to plead their intent to pursue a disparate treatment claim under the Teamsters pattern or practice framework or the McDonnell Douglas framework in the SAC. See Drevaleva v. Dep’t of Veterans Affs., 835 F. App’x. 221, 223 (9th Cir. 2020) (“Federal Rule of Civil Procedure 8(a), not the McDonnell Douglas framework, provides the appropriate pleading standard for reviewing a Rule 12(b)(6) motion in an employment discrimination action.”); Serrano v. Cintas Corp., 699 F.3d 884, 897 (6th Cir. 2012) (“Swierkiewicz compels the conclusion that a plaintiff is not required to plead whether she intends to employ the McDonnell Douglas or the Teamsters burden-shifting evidentiary framework.”) (citing Swierkiewicz v. Sorema N.A., 534 U.S. 506, 508–12 (2002)). Indeed, plaintiffs are “not required to commit to one methodology of evidentiary proof to substantiate [an inference of discrimination] in their complaint.” Serrano, 699 F.3d at 898 (citing Swierkiewicz, 534 U.S. at 511–12). Requiring otherwise would be “premature” at the pleading stage. Pedreiera v. Ky. Baptist Homes for Children, Inc., 579 F.3d 722, 728 (6th Cir. 2009); see also Costa v. Desert Palace, Inc., 299 F.3d 838, 851 (9th Cir. 2002), aff’d, 539 U.S. 90 (2003) (“[N]o special pleading or proof hurdles may be imposed on Title VII plaintiffs.”).

Nevertheless, Plaintiffs have adequately alleged a pattern or practice of discriminatory conduct by Twitter. To prevail on a pattern or practice claim, plaintiffs must ultimately prove “that intentional discrimination was the defendant’s ‘standard operating procedure’ as opposed to

1 an ‘unusual practice.’” Buchanan, 2017 WL 6611653 at *12 (quoting Teamsters, 431 U.S. at
 2 336). “To carry their burden, plaintiffs must produce evidence giving rise to a sufficient
 3 ‘inference that employment decisions were based on an unlawful discriminatory criterion.’” Id.
 4 (quoting Segar v. Smith, 738 F. 2d 1249, 1267 (D.C. Cir. 1984)). “Plaintiffs can establish this
 5 inference through circumstantial evidence such as statistical disparities, documents, and
 6 testimony from protected class members.” Id. Even at the later stage of summary judgment, “the
 7 proof necessary to establish a *prima facie* case of employment discrimination [under a pattern or
 8 practice theory] is ‘minimal.’” Id. (quoting Coleman v. Quaker Oats Co., 232 F.3d 1271, 1281
 9 (9th Cir. 2000)); see also Doheny v. Int’l Bus. Machines, Corp., 2024 WL 382142, at *7
 10 (S.D.N.Y. Feb. 1, 2024) (“For a pattern-or-practice claim under the ADEA to survive a Rule
 11 12(b)(6) motion, a plaintiff must plead facts plausibly supporting a minimal inference that
 12 [intentional age] discrimination was the company’s standard operating procedure.”) (cleaned up).

13 Plaintiffs allege that, following Musk’s purchase and takeover of Twitter, the company
 14 immediately undertook a round of layoffs disproportionately affecting female workers and then
 15 continued to lay women off disproportionately over the ensuing months. Plaintiffs have
 16 buttressed these allegations with evidence of significant statistical disparities in the gender
 17 composition of Twitter’s pre- and post-RIF workforce, as well as anecdotal evidence regarding
 18 the discriminatory animus of Elon Musk, who oversaw the challenged employment practice.
 19 (SAC ¶¶ 20, 22-40, Dkt. 61.) At this stage, these allegations should suffice to meet Plaintiffs’
 20 low burden of stating a plausible claim that Twitter, in the aftermath of Musk’s purchase of the
 21 company, engaged in a pattern and practice of discrimination. Compare Keys v. Humana, Inc.,
 22 684 F.3d 605 (6th Cir. 2012) (concluding that plaintiff plausibly alleged pattern or practice claim
 23 where complaint “details several specific events . . . where [plaintiff] alleges she was treated
 24 differently than her Caucasian management counterparts; it identifies the key supervisors and
 25 other relevant persons by race and either name or company title; and it alleges that [plaintiff] and
 26 other African Americans received specific adverse employment actions notwithstanding
 27 satisfactory employment performances”); with Sengupta v. Morrison-Knudsen Co., 804 F.2d
 28

1 1072, 1076 (9th Cir. 1986) (finding no pattern or practice of discrimination where data
 2 established that same percentage of minority and non-minority employees were laid off).

3 **3. Plaintiffs Have Pleaded Facts Sufficient to Support a Plausible
 4 Disparate Impact Claim**

5 “[T]o prevail on a disparate impact claim . . . a plaintiff must prove that a challenged
 6 employment policy or practice, while facially neutral, has a disparate impact on certain
 7 employees ‘because of their membership in a protected group.’” Katz v. Regents of the Univ. of
8 California, 229 F.3d 831, 835 (9th Cir. 2000) (explaining standard applied to ADEA and FEHA
 9 claims); see also Thomas v. San Francisco Hous. Auth., 2017 WL 878064, at *4 (N.D. Cal. Mar.
 10 6, 2017) (applying same standard in Title VII context). A plaintiff establishes a prima facie
 11 disparate impact claim if they “(1) show a significant disparate impact on a protected class or
 12 group; (2) identify the specific employment practices or selection criteria at issue; and (3) show a
 13 causal relationship between the challenged practices or criteria and the disparate impact.”
 14 Hemmings v. Tidyman’s Inc., 285 F.3d 1174, 1190 (9th Cir. 2002). While “[p]laintiffs need not
 15 prove the prima facie elements to survive a motion to dismiss, [they] must plead the general
 16 elements to make a claim facially plausible.” Lee v. Hertz Corp., 330 F.R.D. 557, 561 (N.D. Cal.
 17 2019); see also Wilson v. Timec Servs. Co., Inc., 2023 WL 5753617, at *2 (E.D. Cal. Sept. 6,
 18 2023) (“To state a disparate impact claim, plaintiffs must plausibly allege that an employment
 19 disparity exists with respect to the protected group.”). As with disparate treatment claims, the
 20 burden on plaintiffs at the pleading stage is “not onerous,” and “[t]he plaintiff must only make
 21 allegations sufficient to raise an inference or presumption of discrimination.” Moussouris v.
22 Microsoft Corp., 2016 WL 6037978, at *3 (W.D. Wash. Oct. 14, 2016).

23 Here, Plaintiffs have plainly met their burden insofar as they have plausibly alleged each
 24 element of a prima facie disparate impact case, even though they do not need to do so. As the
 25 Court recognized in its order dismissing the initial Complaint, Plaintiffs have sufficiently alleged
 26 the existence of a facially neutral employment practice: a mass layoff occurring on or about
 27 November 4, 2022, that was directed by a small group of managers and that did not consider
 28

1 objective criteria such as performance, qualifications, or experience. (Dkt. 38 at 12-14.) Twitter
 2 does not appear to dispute this. Plaintiffs have also alleged that this practice caused a significant
 3 disparate impact on female employees, who were disproportionately laid off. (SAC ¶¶ 21-33,
 4 Dkt. 61.) As detailed above, Plaintiffs have alleged supporting factual allegations, including a
 5 preliminary statistical analysis and evidence of Musk's discriminatory animus, which amply
 6 support an inference of a causal relationship. (SAC ¶¶ 21-37, Dkt. 61.)

7 In response, Twitter first argues that Plaintiffs have failed to plausibly allege the
 8 existence of a disparate impact on women because of some clerical errors in the SAC resulting in
 9 inconsistencies between the layoff data plead in the text of the SAC (Dkt. 61 ¶ 29) and the data
 10 contained in the summary chart (Dkt. 61 ¶ 32) and the original Complaint (Dkt. 1). While
 11 Plaintiffs may have inadvertently neglected to update the summary chart for the SAC, that is
 12 certainly not cause for dismissal. At the motion to dismiss stage, Plaintiffs need not allege any
 13 statistical data *at all*. United States v. Maricopa Cnty., Ariz., 915 F. Supp. 2d 1073, 1078 (D.
 14 Ariz. 2012). Indeed, “[a]t the motion to dismiss stage, ‘there is no reason [a plaintiff] would have
 15 this kind of statistical evidence yet,’” because discovery has not yet commenced. Id. (quoting
 16 Mata v. Ill. State Police, 2001 WL 292804, at *4 (N.D. Ill. Mar. 22, 2001)); see also Jenkins v.
 17 New York City Transit Auth., 646 F. Supp. 2d 464, 469 (S.D.N.Y. 2009) (“To the extent the
 18 defendants’ argument is that a plaintiff must provide statistical support for a disparate impact
 19 claim in order to survive a motion to dismiss, that argument is incorrect. It would be
 20 inappropriate to require a plaintiff to produce statistics to support her disparate impact claim
 21 before the plaintiff has had the benefit of discovery.”). Thus, regardless of the clerical errors that
 22 Twitter has identified, Plaintiffs have far exceeded their burden at this stage by providing the
 23 Court with a preliminary statistical analysis of the impact of the challenged employment practice.
 24 See, e.g., Brown v. City of New York, 2017 WL 1102677, at *6 (E.D.N.Y. Mar. 23, 2017)
 25 (“[S]tatistics that may ultimately prove insufficient can nevertheless support a plausible
 26 inference of disparate impact on a motion to dismiss.”); Menoken v. McGettigan, 273 F. Supp.
 27 3d 188, 199 (D.D.C. 2017), aff’d sub nom. Menoken v. Pon, 2018 WL 2383278 (D.C. Cir. May
 28 2018).

9, 2018) (denying motion to dismiss disparate impact claim where allegations were “barely sufficient to create an inference of causation” and explaining that “[the p]laintiff will now have to . . . come forward with the necessary statistical evidence”).

Twitter also argues that Plaintiffs have failed to sufficiently plead that the challenged employment practice *caused* the identified disparity. But it is simply incorrect that Plaintiffs did not plead allegations that go beyond the mere existence of the mass layoff and the statistical effect that that layoff had. For example, Plaintiffs allege that “[t]he decisions regarding which employees would be laid off were made under extremely hurried circumstances, with little if any regard given to employees’ job performance, qualification, experience, and ability,” and that “the layoff decisions were made quickly by a small group of managers, under close supervision of Musk.” (SAC ¶¶ 18, 20, Dkt. 61.) As other courts have found, these allegations should suffice at this stage to state a plausible claim of disparate impact discrimination. See, e.g., Zeman, 2023 WL 5599609 at *6 (allegations that Twitter had a policy of delegating employment decisions to subjective discretion of managers and that such policy had a disparate impact on women in the context of conducting a RIF, were “enough to survive the [sic] at the pleadings stage”); Gamble, 348 F. Supp. 3d at 1023 (finding allegations of subjective policy for making various employment decisions, including hiring, compensation, promotions, and discipline to be sufficient for disparate impact race discrimination claim).

D. Twitter’s Argument Regarding Standing Should Be Rejected

In its motion to dismiss the original Complaint, Twitter argued that Plaintiffs’ class claims should be struck “[b]ecause Plaintiffs could not have been injured by the Post-RIF Policies [and therefore] lack standing to assert a disparate impact claim arising from the alleged injuries of others who were subject to those policies.” (Dkt. 20 at 18.) The Court denied Twitter’s request to strike as moot, but indicated that it was disinclined to entertain a motion to strike “class allegations in lieu of or prior to a fully briefed motion for class certification brought after discovery has been completed.” (Dkt. 38 at 16.) Now, having been so cautioned by the

1 Court, Twitter restyles its request to strike the class allegations as an argument about Plaintiffs'
 2 standing to represent the putative class members.⁵ The Court should not be so deceived.

3 Once again, Twitter urges the Court to take a myopic view of the layoffs at Twitter,
 4 carving up Plaintiffs' allegations into distinct adverse actions (i.e., the initial November 4 RIF vs.
 5 Twitter's continued rolling layoffs in the ensuing months), rather than looking at the big picture.
 6 However, Plaintiffs' allegations are that the "mass layoff" that Musk implemented following his
 7 purchase of Twitter in October 2022 encompassed not just the November 4 RIF, but several
 8 other mass terminations until at least March 2023 that resulted in a loss of more than half of
 9 Twitter's total workforce and that disproportionately targeted women. (SAC ¶¶ 17-19, 21-33,
 10 Dkt. 61.) The fact that Plaintiffs were laid off on November 4, 2022, does not prohibit them from
 11 alleging that the mass layoff **as a whole** was discriminatory.

12 As before, Twitter's argument is really an inappropriate attempt to limit the scope of
 13 Plaintiffs' class claims at the motion to dismiss stage (i.e., contending that Plaintiffs cannot
 14 represent class members who were exited from Twitter after November 4). As the Court
 15 correctly recognized, such attacks on class claims are strongly disfavored prior to discovery and
 16 a motion for class certification. See, e.g., In re Wal-Mart Stores, Inc. Wage and Hour Litig., 505
 17 F. Supp. 2d 609, 615-16 (N.D. Cal. 2007) ("[D]ismissal of class allegations at the pleading stage
 18 should be done rarely and [] the better course is to deny such a motion because the shape and
 19 form of a class action evolves only through the process of discovery"). Courts have gone so far
 20 as to decline to address class allegations at the Rule 12 stage, even when the class allegations
 21 "are suspicious and may in fact be improper," because "plaintiffs should at least be given the
 22 opportunity to make the case for certification based on appropriate discovery" In re Wal-
 23 Mart Stores, Inc. Wage and Hour Litig., 505 F. Supp. 2d at 615-16.

24
 25
 26⁵ Twitter also argues that Plaintiffs have not adequately pled standing to challenge *their own* discharge. (Dkt. 64 at 32.) This is nonsense. Plaintiffs have clearly alleged that they were
 27 discharged in November 2022, at the time Musk began laying off Twitter employees en masse.
 28 (SAC ¶¶ 6-7, 17-20, Dkt. 61.)

1 That Twitter has characterized this as an issue of standing should not change the Court's
 2 analysis. Twitter does not cite any case law suggesting that an individual whose employment is
 3 terminated in a mass layoff does not have standing to represent other individuals with effective
 4 separation dates that post-date her own, where they allege the terminations were part of the same
 5 mass layoff.⁶ It is doubtful that such case law exists, as it would make no sense in circumstances
 6 such as those at issue here, where an employer conducts a mass layoff with rolling terminations
 7 over a period of days, weeks, or months that affect a large portion of its workforce. Indeed, in
 8 Rule 23 class actions, California federal courts have unequivocally held that named plaintiffs can
 9 represent absent class members with respect to ongoing injuries that those class members have
 10 suffered long after the named plaintiffs ceased being employed by the defendant without raising
 11 Article III standing issues. See, e.g., Abdullah v. U.S. Sec. Associates, Inc., 2011 WL
 12 121733702, at *2 (C.D. Cal. Jan. 11, 2011), aff'd, 731 F.3d 952 (9th Cir. 2013)
 13 (“Notwithstanding Plaintiffs' status as former employees ... Plaintiffs and the putative class's
 14 current employee members are all equally interested in obtaining compensation for the assertedly
 15 unlawful practices set forth in the Second Amended Complaint, and Plaintiffs are adequate
 16 representatives.”); Glass v. UBS Fin. Servs., Inc., 331 F. App'x. 452, 455 (9th Cir. 2009)
 17 (rejecting argument that “because the named plaintiffs are all former employees of defendants,
 18 they cannot fairly and adequately represent a class that includes both current and former UBS
 19 employees” and noting that “both the former and current employees are equally interested in
 20 obtaining compensation for the assertedly unlawful practices set forth in the complaint.”); In re
 21 Wells Fargo Home Mortg. Overtime Pay Litig., 527 F. Supp. 2d 1053, 1064 (N.D. Cal. 2007)
 22 (finding named plaintiffs adequate class representatives although they were former employees
 23

24

25 ⁶ Pottenger v. Potlatch Corp., 329 F.3d 740 (9th Cir. 2003), which Twitter cites for the
 26 proposition that a plaintiff cannot assert a claim arising from injuries suffered by other class
 27 members, was not a class action case. That case concerned an executive's individual claim
 28 challenging a termination for cause, which was entirely separate and apart from an ongoing RIF
 effecting rank-and-file employees. Id. at 750 (“Pottenger was a high-level executive, while the
 RIF targeted rank-and-file employees.”).

1 and could challenge current employment practices); Wofford v. Safeway Stores, Inc., 78 F.R.D.
2 460, 489 (N.D. Cal. 1978) (“[T]here is ample support for the position that former employees may
3 represent present employees …”) (internal citations omitted). Here, Plaintiffs were discharged at
4 the beginning of a period of rolling layoffs affecting thousands of employees, and they have
5 standing to represent a class of those employees who have similarly suffered loss of employment
6 during that time.

7 At bottom, at this stage, Plaintiffs’ class action claims are amply sufficient, and it would
8 be premature to dismiss them at this stage for a purported failure to allege standing.

9 **IV. CONCLUSION**

10 For the foregoing reasons, the Court should deny Twitter’s Motion to Dismiss the Second
11 Amended Complaint.

12 Respectfully submitted,

13 CAROLINA BERNAL STRIFLING and WILLOW
14 WREN TURKAL, on behalf of themselves and all
15 others similarly situated,

16 By their attorneys,

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26
27
28 Dated: February 23, 2024

CERTIFICATE OF SERVICE

I, Shannon Liss-Riordan, hereby certify that a true and accurate copy of this document was served on counsel for Defendant Twitter, Inc. via the CM/ECF system on February 23, 2024.

/s/ Shannon Liss-Riordan
Shannon Liss-Riordan